

Contract Management and Royalty Accounting Software

- ✓ **Protect**
Your Intellectual Property
- ✓ **Streamline**
Your Rights & Royalty Management
- ✓ **Automate**
Your Licensing Lifecycle



Would you like to facilitate faster, more-informed decision-making with real-time financial reporting and market insight? AX_{IP} – a unique royalty and IP rights management software developed by United ERP – allows licensors to proactively manage and fully leverage their IP assets. Leverage a robust software solution that can be customized to fit your precise needs and has the flexibility to integrate into your existing systems.

AX_{IP} simplifies royalty and IP accounting with built-in General Ledger and Accounts Receivable modules, full Business Intelligence and customizable dashboards.

Enable Faster, More Informed Decisions

With built-in Business Intelligence and custom role-based dashboards, you can monitor progress toward your goals and react intelligently and quickly to performance trends.

Eliminate Royalty Processing Costs

AX_{IP} automates all aspects of royalty accounting – from guarantees and advances to statement processing – and generates all associated GL transactions.

Ensure Licensee Compliance and Accountability

AX_{IP} allows you to track licensee SKUs through the development process, efficiently managing required approvals utilizing user-defined workflows.

Improve Sarbanes-Oxley Compliance

Full drill-down capability from licensee statements to the General Ledger to specific contract terms provides complete traceability to substantiate financial reporting.

Support Global Transactions

AX_{IP} helps you expand your licensing power to a global market by giving you the ability to work with multiple currencies and languages.

About United ERP

United ERP is an award-winning Microsoft Business Solutions Partner focused specifically on providing Expert Royalty Processing and Accounting Software to companies in entertainment, publishing and merchandising.

- A single source for all your royalty management.
- 20 years of experience delivering royalty and licensing solutions.
- We help clients achieve a lower Total Cost of Ownership (TCO) and faster Return on Investment (ROI).

Contact us today!

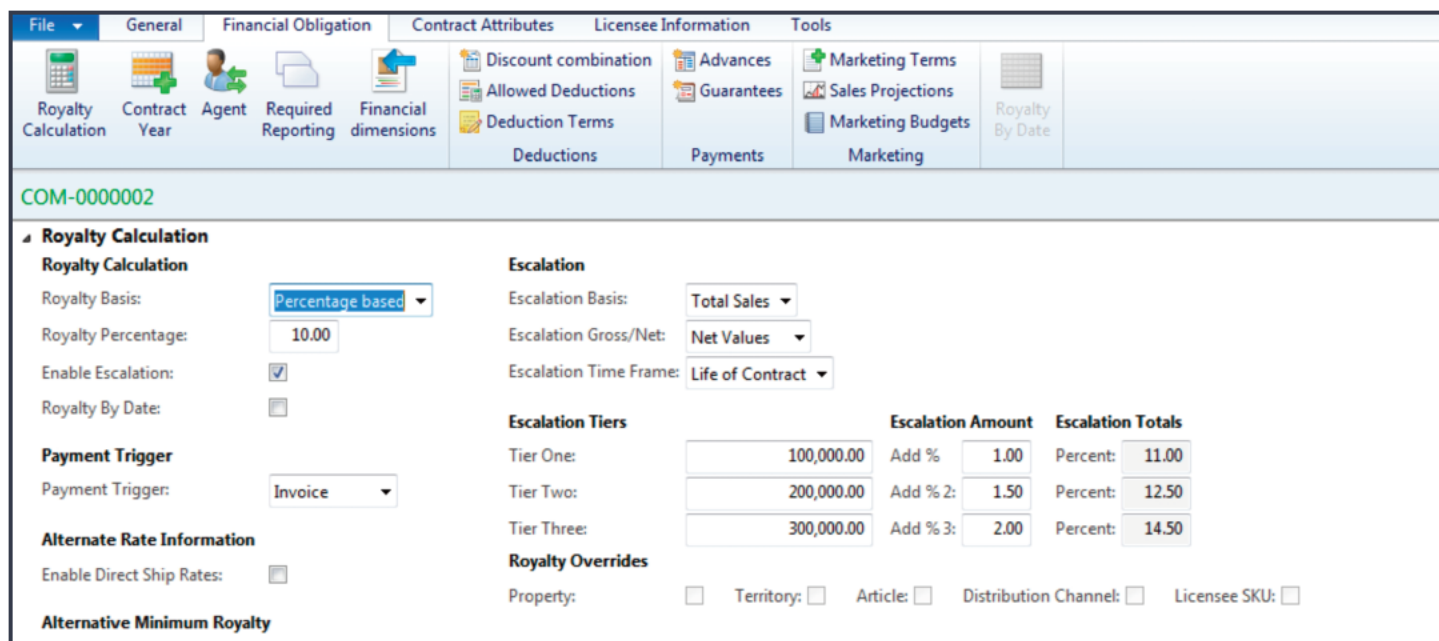
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AX_{IP} Licensor Royalty Management Modules:

Full visibility for all your license-related activity

License Contract Management, Royalty Compliance Reporting, and Royalty Accounting modules work in tandem to provide accountability and total transparency for all your license-related activity, product sales, royalty payments and compliance tracking. AX_{IP} supports global transactions with multi-company, multi-currency and multi-language capabilities.



The screenshot displays the 'Royalty Calculation' module interface. It includes a top navigation bar with tabs: File, General, Financial Obligation, Contract Attributes, Licensee Information, and Tools. Below the navigation bar are icons for various functions: Royalty Calculation, Contract Year, Agent, Required Reporting, Financial dimensions, Discount combination, Allowed Deductions, Deduction Terms, Advances, Guarantees, Marketing Terms, Sales Projections, Marketing Budgets, and Royalty By Date. The main content area is titled 'COM-0000002' and contains several sections:

- Royalty Calculation:** Includes fields for 'Royalty Basis' (set to 'Percentage based'), 'Royalty Percentage' (10.00), 'Enable Escalation' (checked), 'Royalty By Date' (checkbox), 'Payment Trigger' (set to 'Invoice'), 'Alternate Rate Information' (checkbox), and 'Alternative Minimum Royalty'.
- Escalation:** Includes fields for 'Escalation Basis' (set to 'Total Sales'), 'Escalation Gross/Net' (set to 'Net Values'), and 'Escalation Time Frame' (set to 'Life of Contract').
- Escalation Tiers:** A table showing three tiers with their respective sales thresholds, escalation amounts, and totals.

Tier	Threshold	Add %	Escalation Amount	Percent	Escalation Totals
Tier One:	100,000.00	1.00		Percent:	11.00
Tier Two:	200,000.00	1.50		Percent:	12.50
Tier Three:	300,000.00	2.00		Percent:	14.50
- Royalty Overrides:** Includes checkboxes for 'Property', 'Territory', 'Article', 'Distribution Channel', and 'Licensee SKU'.

License Contract Management

Comprehensively track and report on license agreements from deal memo to contract expiration.

- Specify terms for advances, guarantees and royalty payments
- Contract lifecycle and status management
- Advanced tracking and reporting with amortization scheduling

Royalty Accounting

Integrate your license management and accounting in one system with full General Ledger and A/R capabilities included.

- Simplified workflows
- Automated calculations and reports
- Customizable scenarios and criteria

Royalty Compliance Reporting

Process manual or uploaded statements with flexible levels of detail. Automatically check for errors, validate SKUs and ensure compliance.

- Flexible unit-based or percentage of sale calculations with performance analysis
- Track marketing and advertising expenses
- Budget vs. Actual reporting and forecasting